

April 2023: Overview

Though new listings were up in April compared to March, overall inventory — the number of homes on the market — remains historically low, leading to fewer contract signings on the East End compared to both March of this year and April of last year.

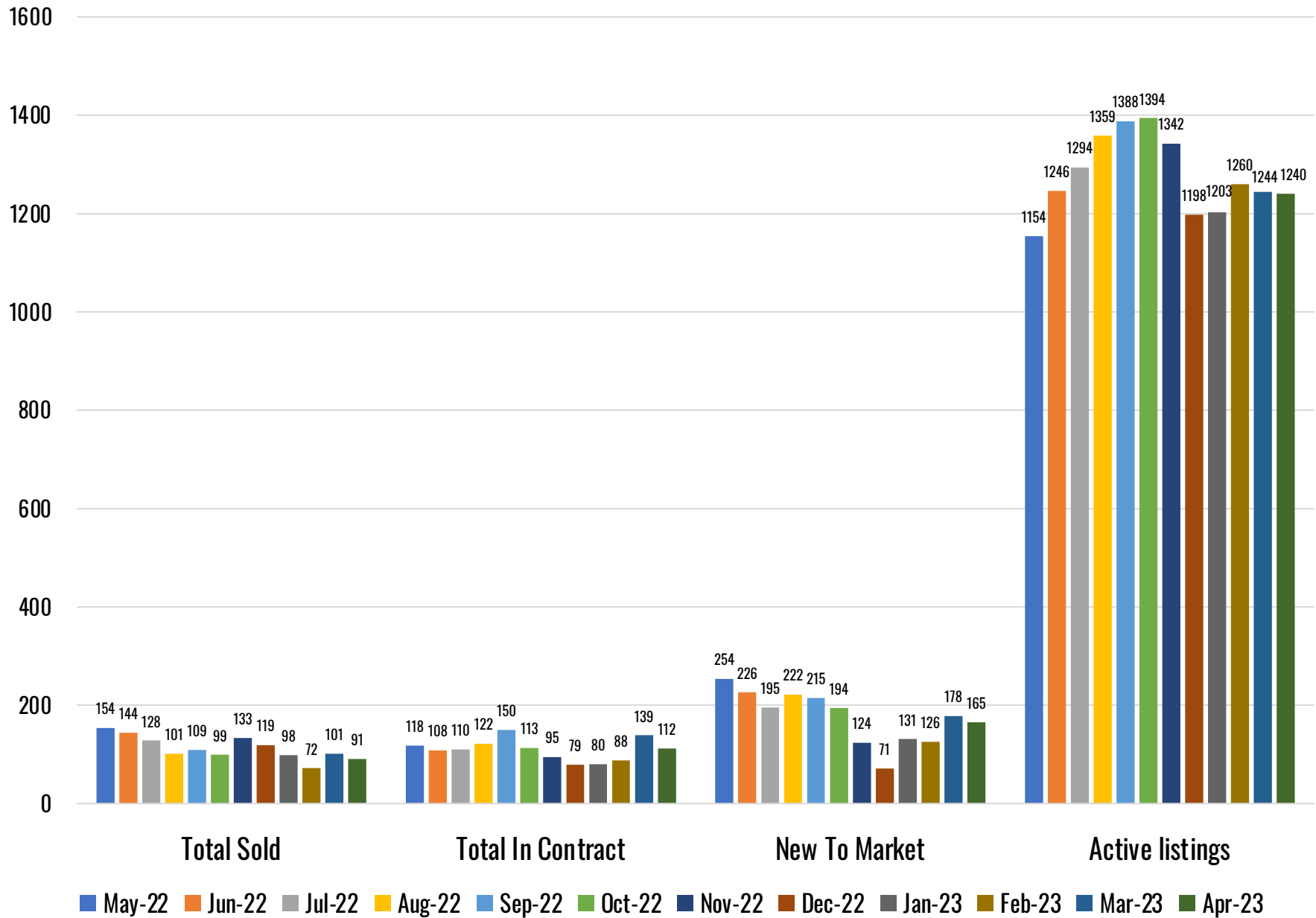
Tips for sellers:

Put your home on the market now that there are more buyers snooping around but do not overprice if you are serious about selling. At this time of year with the flowers blooming and green grass and trees.

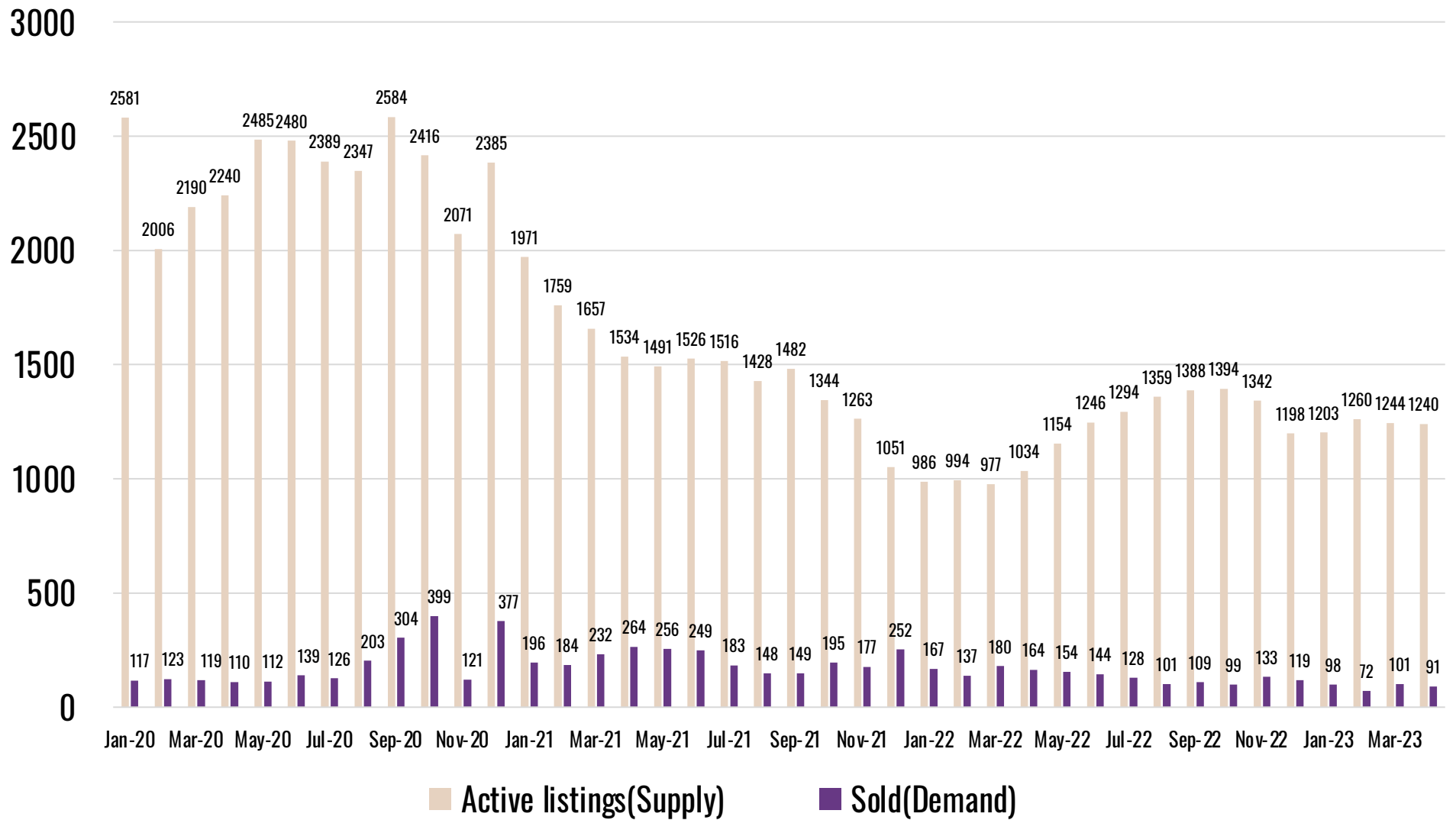
Tips for buyers:

Slightly More inventory has come to the market. Much of the inventory is already priced right to sell. If you find a home you like do not hesitate in putting in an offer.

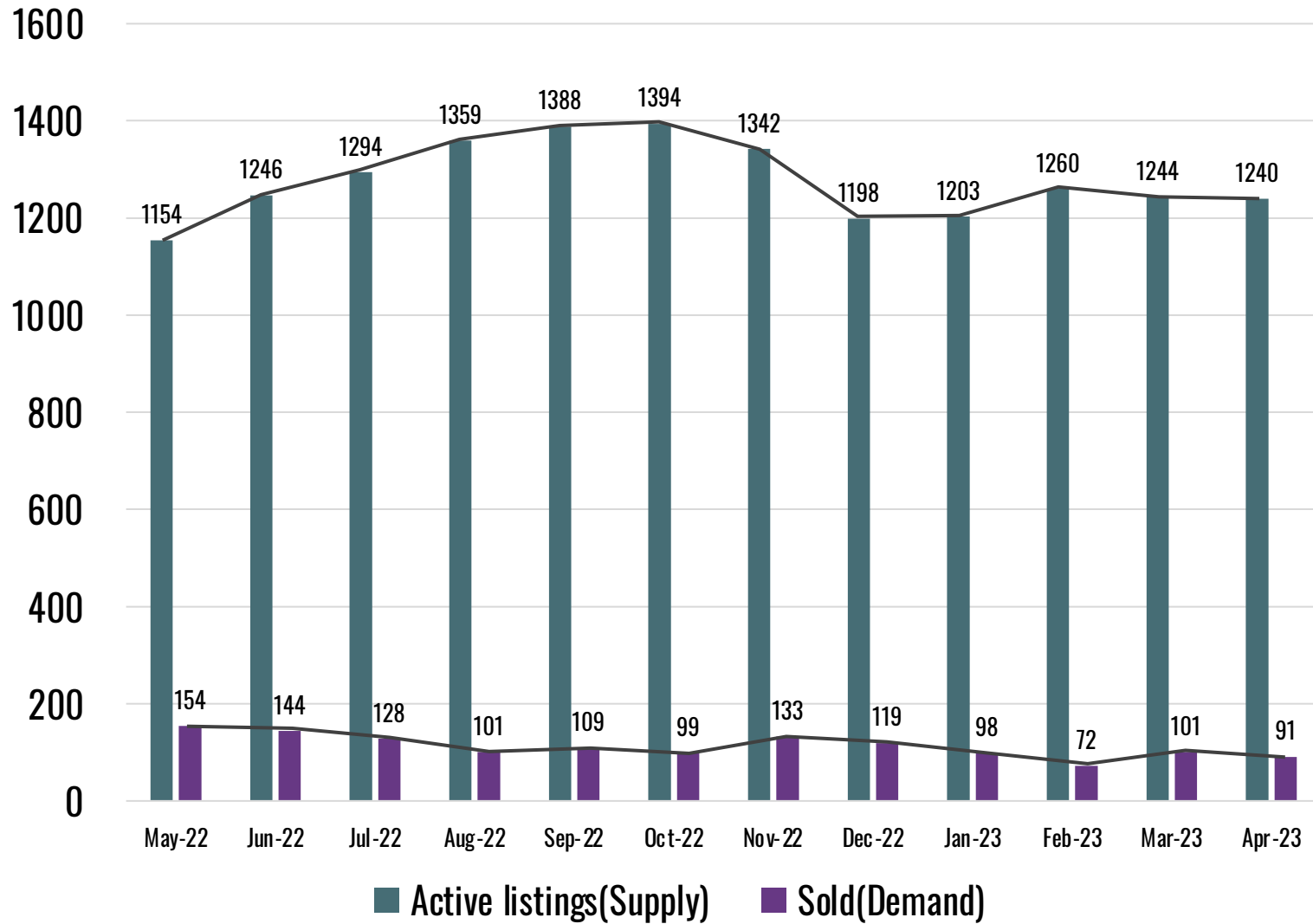
Hamptons Inventory - 12 Months



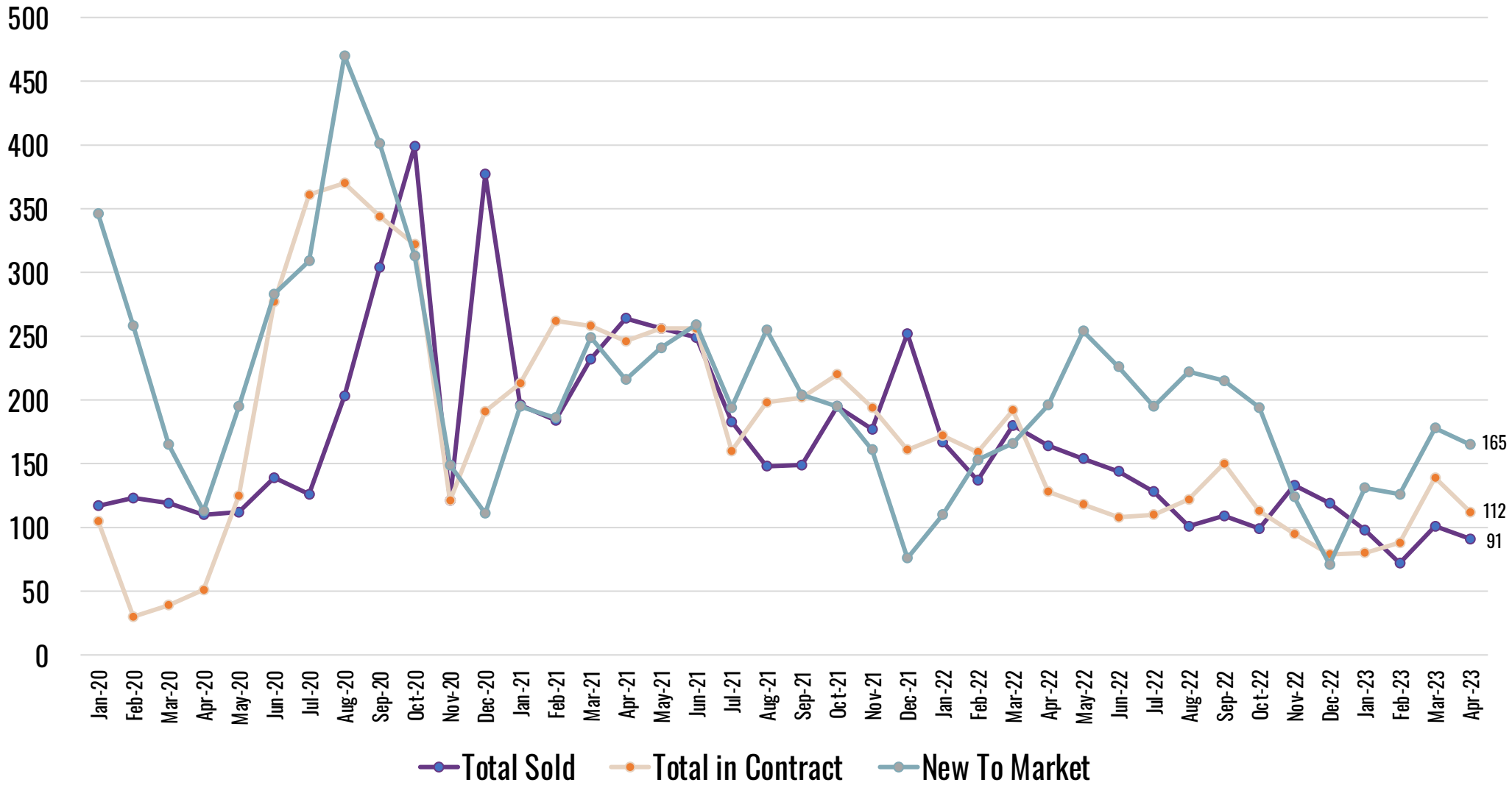
Hamptons Supply vs Demand Beginning 2020



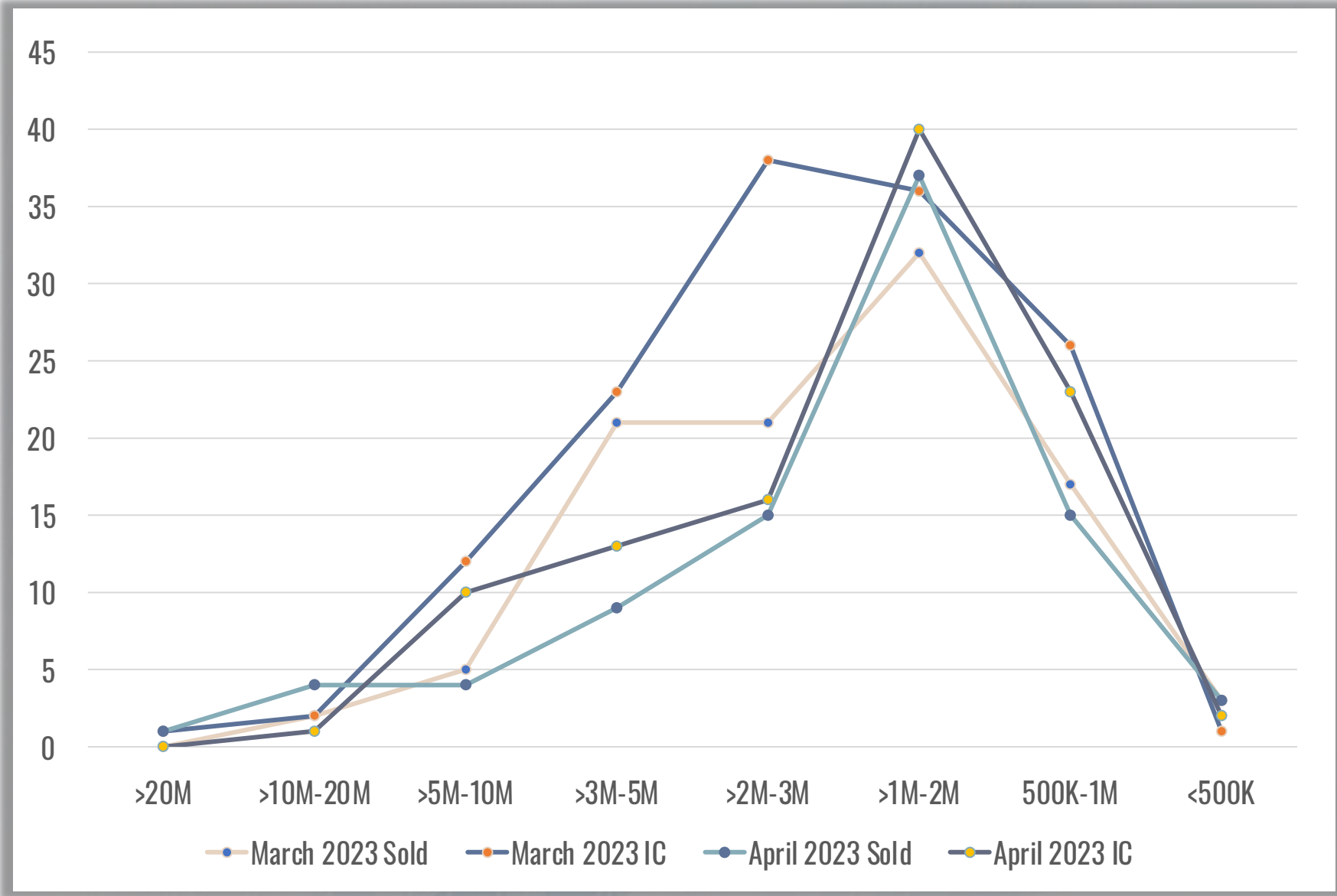
Hamptons Supply vs Demand 12 months



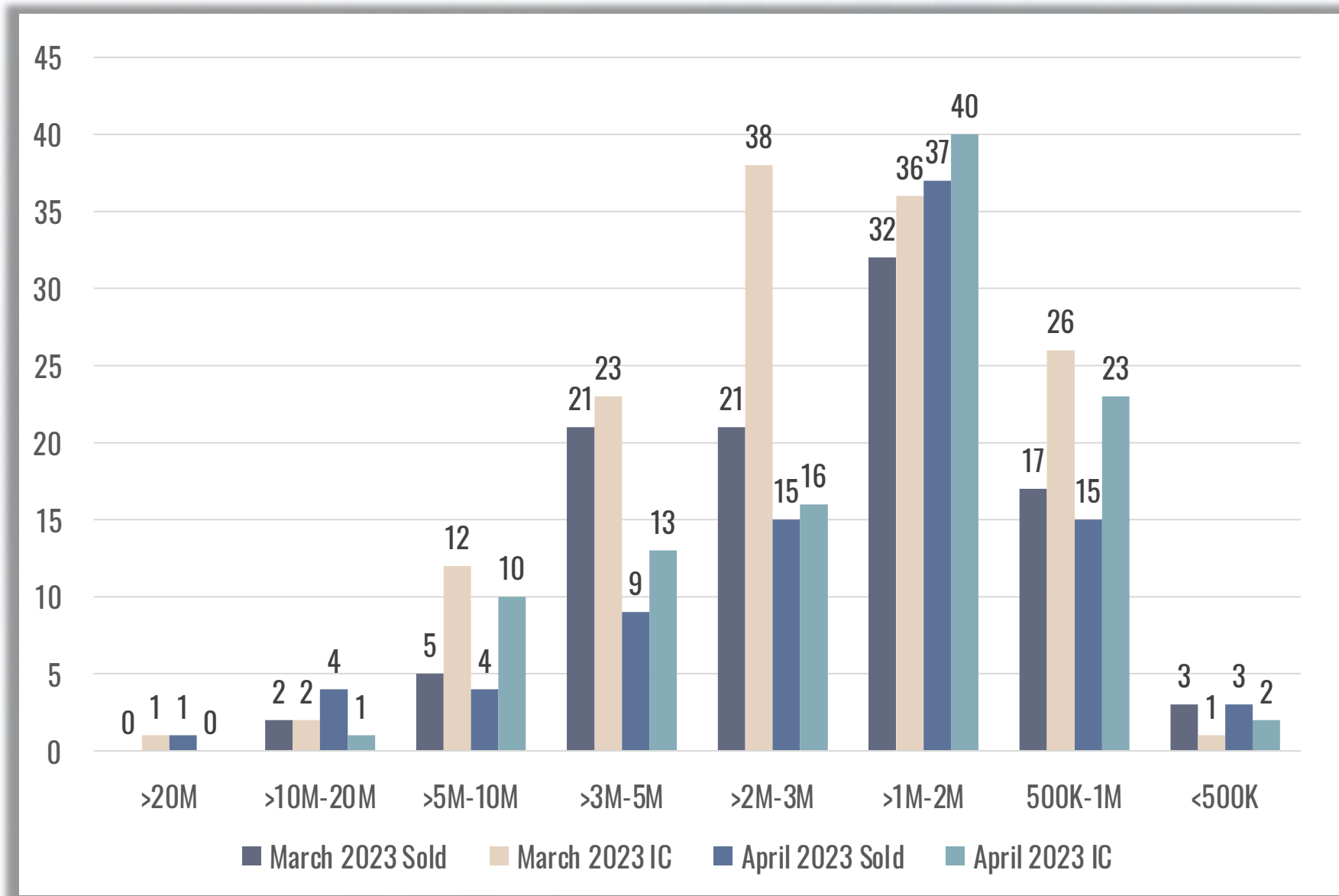
2020-2023 Monthly Totals



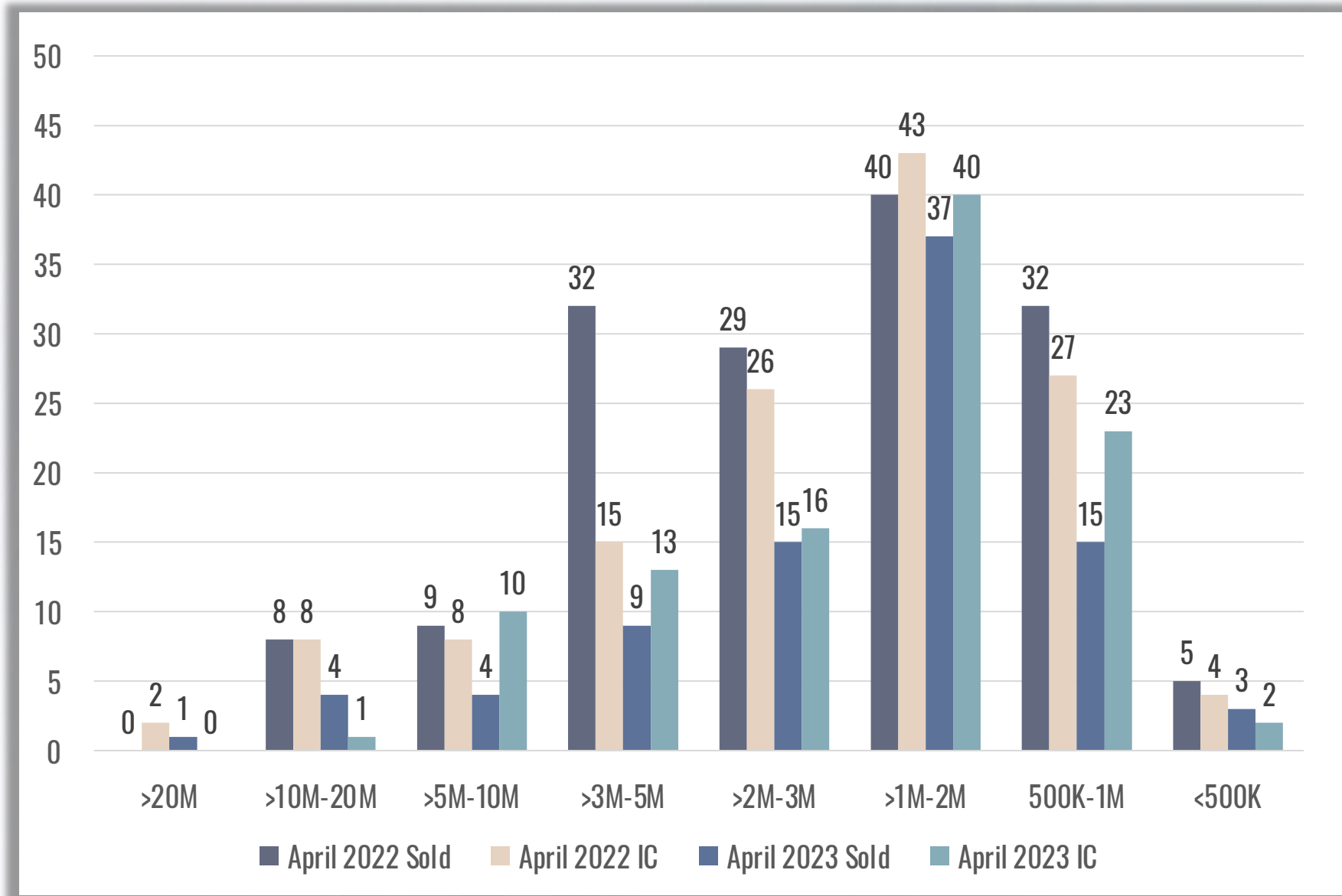
Sold & In Contract March 2023 vs. April 2023



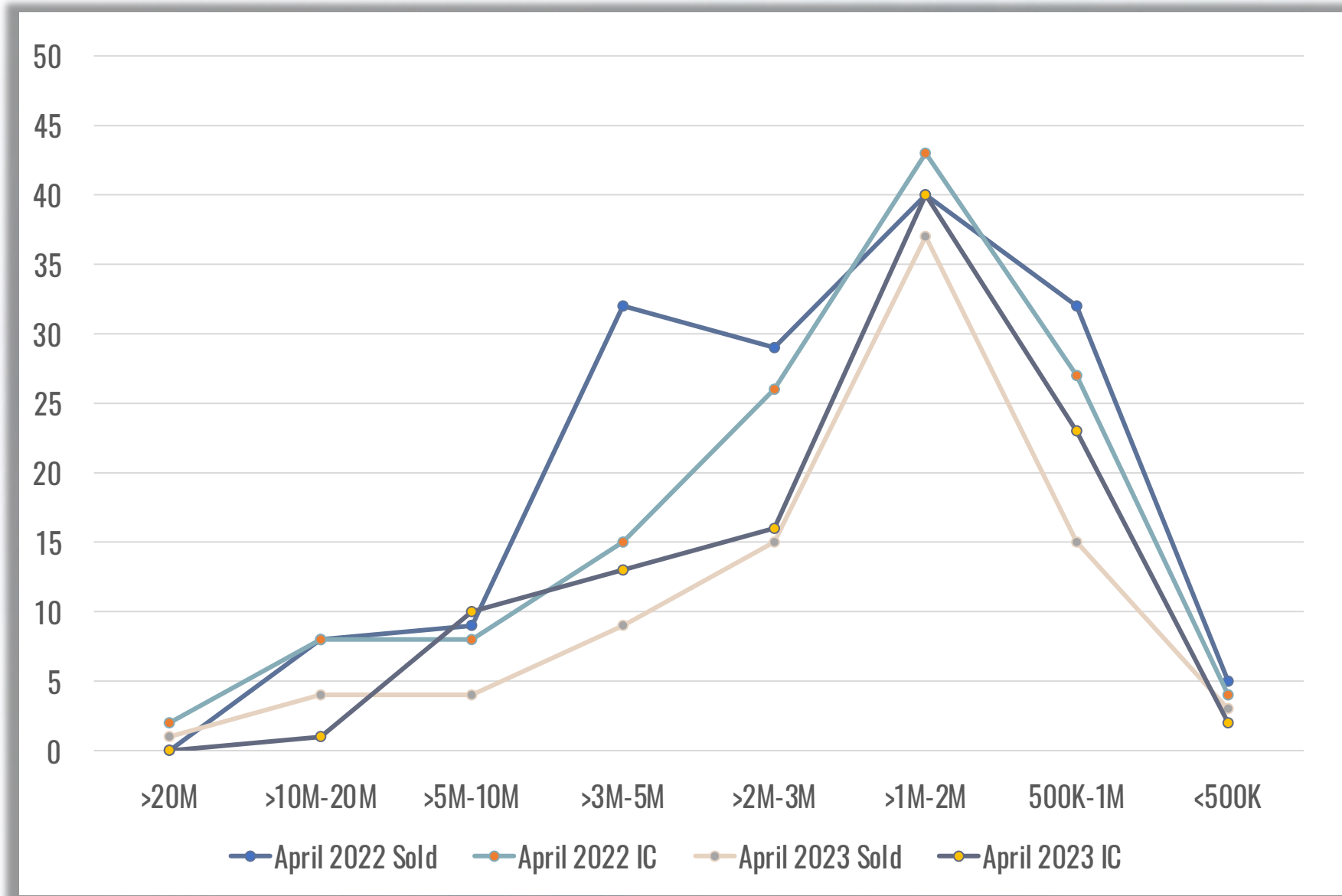
Sold & In Contract March 2023 vs. April 2023



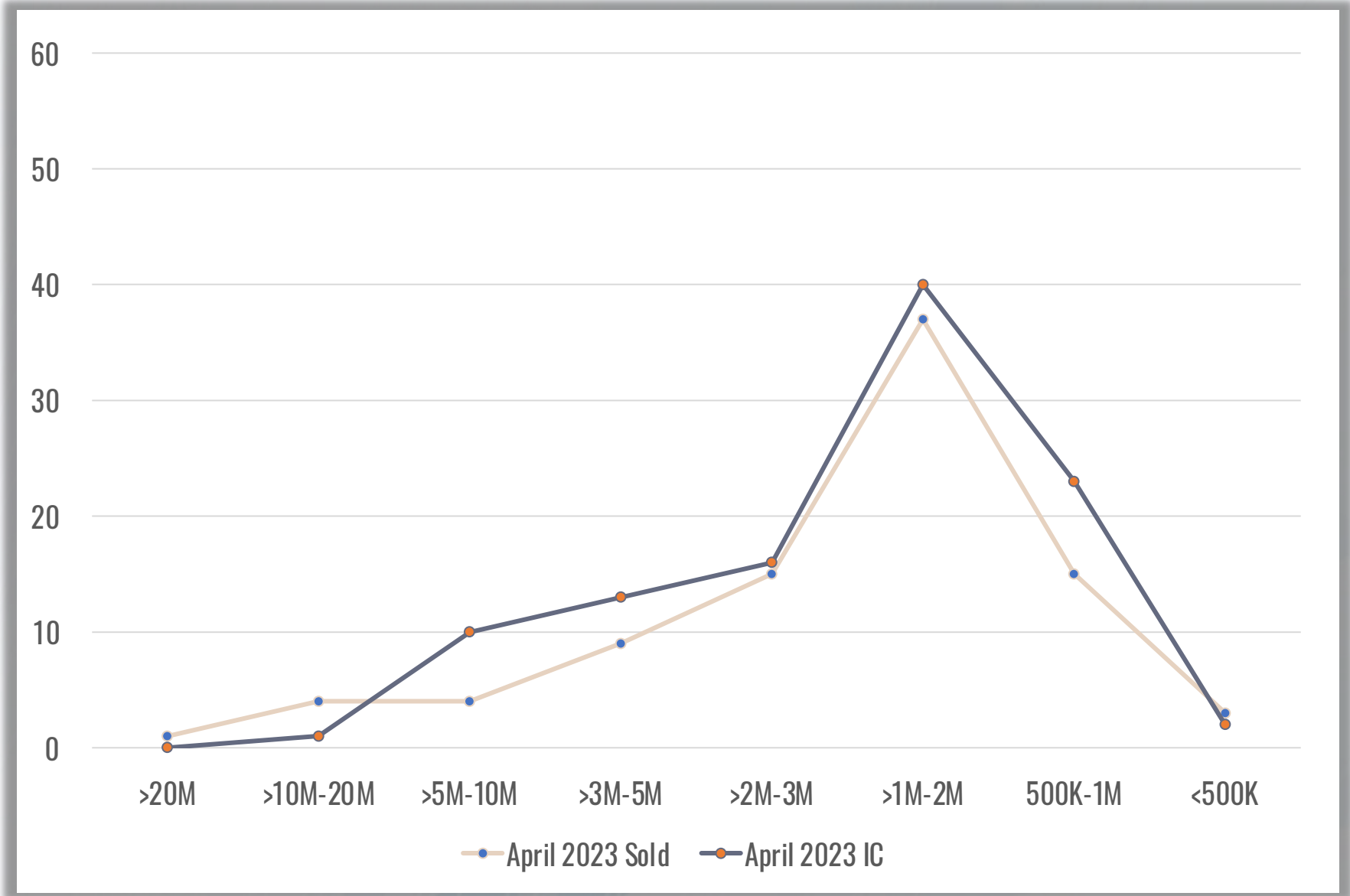
Sold & In Contract April 2022 vs. April 2023



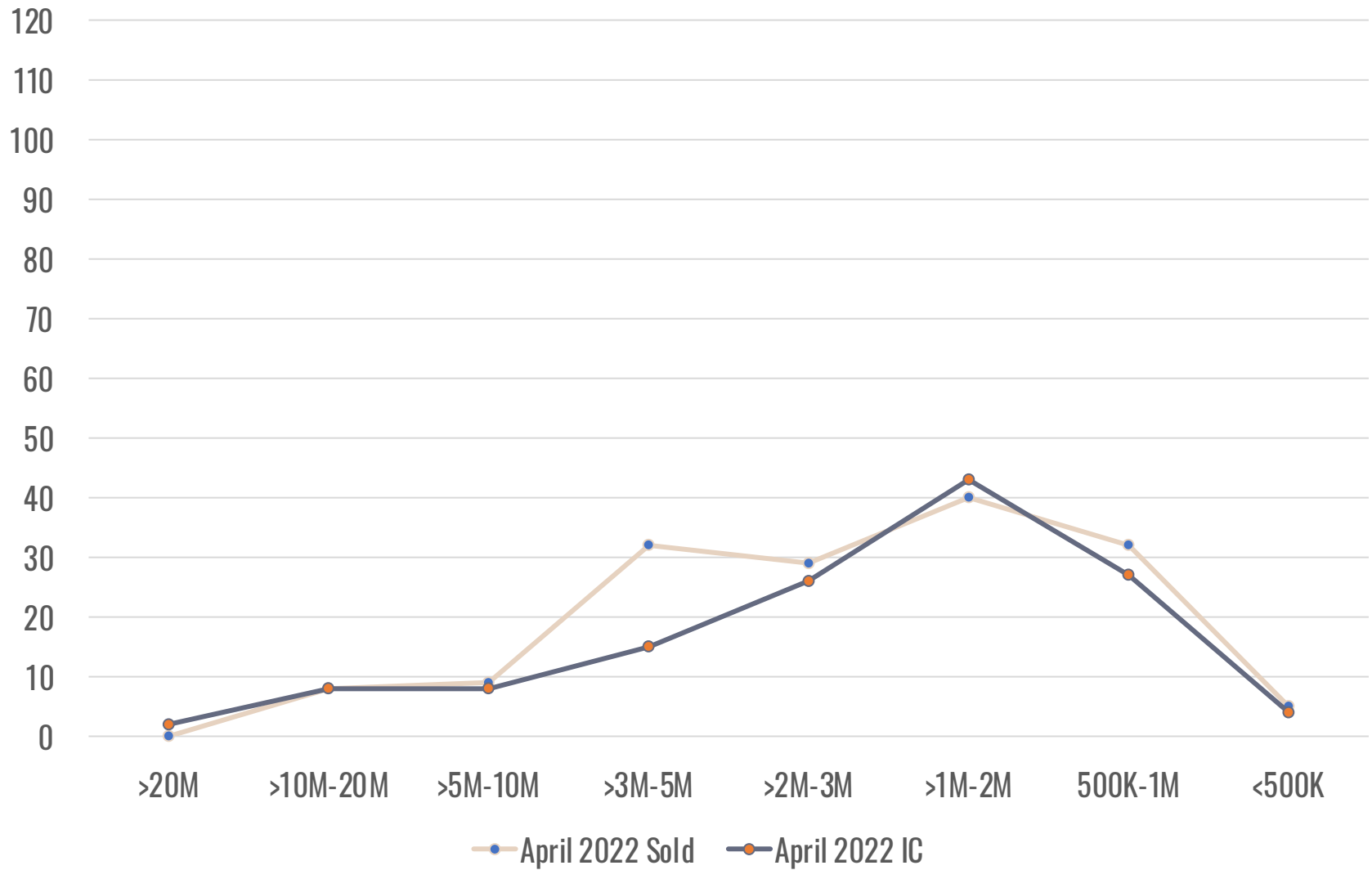
Sold & In Contract April 2022 vs. April 2023



Sold & In Contract April 2023



Sold & In Contract April 2022



April 2022

PRICE RANGE	SOLD PROPERTIES	IN CONTRACT
>20M	0	2
>10M-20M	8	8
>5M-10M	9	8
>3M-5M	32	15
>2M-3M	29	26
>1M-2M	40	43
500K-1M	32	27
<500K	5	4
Total	164	128

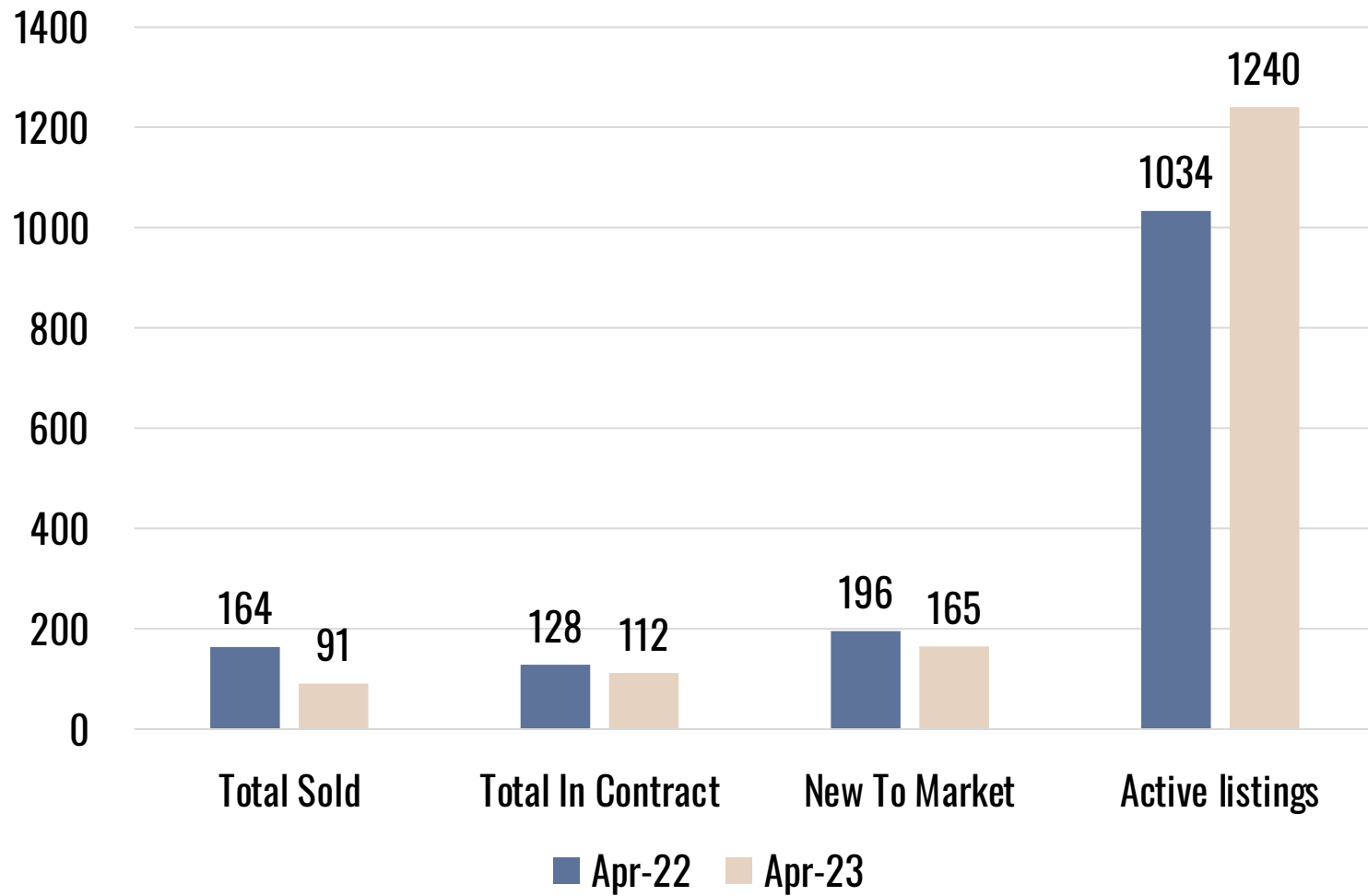
NEW TO MARKET	196	ACTIVE LIST	1034
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April 2023

PRICE RANGE	SOLD PROPERTIES	IN CONTRACT
>20M	1	0
>10M-20M	4	1
>5M-10M	4	10
>3M-5M	9	13
>2M-3M	15	16
>1M-2M	37	40
500K-1M	15	23
<500K	3	2
Total	91	112

NEW TO MARKET	165	ACTIVE LIST	1240
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April 2022 vs. April 2023



April 2022 vs. April 2023

